



2024 Tennis PEI Annual General Meeting Minutes

January 27, 2024
Sport PEI Building
40 Enman Crescent, Charlottetown
Room 125
1 - 3 PM

AGENDA

1. Call to Order
2. Approval of Today's AGM Agenda - Motion - Les Wong.
Second - Bonnie Caldwell
3. Housekeeping and Meeting Protocols
4. Introductions TPEI Board and Staff
5. Approval of AGM Minutes of January 17th, 2023. – Motion -
Bonnie Caldwell. Second – Huy Nguyen
6. Business Arising from the Minutes - None
7. Reports
 - a. President's & Executive Director's Report

PRESIDENT'S & ED'S REPORT

- Overall, the focus of 2023 was the running and operation of the RRC. The operation took a lot of manpower hours and initiative on the part of Tennis PEI staff and the board. Dave, Jordan, and Kyla spent many hours at the RRC in terms of getting it ready and keeping it running for the tennis community.
- From running the operation, we learned a tremendous amount about running a club. We established online booking, online payment, rules of engagement for the club. It took a lot of time working with Tennis

Canada to get Club Spark, Stripe and PayPal all working together. So, I want to congratulate Dave, Jordan, and Kyla for the work they did in 2023.

- However, there were some challenges in running the RRC. When we did the initial RRC business plan, we knew there was some financial risk based upon certain assumptions. But we felt the risk was worth taking and as Tennis PEI, we felt we owed it to the tennis community to get another year or more of indoor tennis if possible. Unfortunately, we did have some financial challenges in 2023. Lack of court booking in June, July, August, & September but a commitment to our lease meant some significant financial shortfalls for those months. As a result, in October/November, the board had to restructure the organization to meet or financial commitments. Dave Mitchell resigned due to health reasons and unfortunately, we had to lay Kyla off.

- We also received word Killam was going to start renovations in January 2024, so we had to shut it down end of December. So, it was a challenging year but there was upside to the year as well.

- Because of the closure, there is now more awareness of the need for an indoor facility by all levels of government. Tennis PEI working hard to lobby the governments to see what opportunity exists for a multisport racquet facility.

- Programs in the summer were a success. We had programs going in Summerside, Cornwall and Stratford. In fact, we had 115 participants in the Stratford programs.

- The High-Performance Program continued to be success through the work of our committed coaches. Yolanda Pang and Adriana Lanza have done exceptionally well and moved up the ranking in the U14 girls. Sebastian Nguyen, Elija Opps and Don Zjhang continue to do well and are now in the U16 Boys category.

- Next Gen program which is the upcoming HP team has moved from 12 to 15 players in 2023.

- And the Rogers Rookie Tour had another year of success – 15 tournaments with some 142 players registered. – Great work by the coaching staff.

- Although Pickleball registration and court booking was a disappointment in the RRC, we did see some upswing of interest in playing/instruction with Jordan at the end of the year and were building some momentum.

So, what's the plan for 2024!!

We will continue to focus our energies on goals established in the Strategic Framework. However, because of somewhat limited resources, we will focus on only those items we can do and do well!

Tennis PEI will continue to lobby the government re an indoor facility. There is greater awareness already, we just need to keep the momentum moving forward.

Continued focus on programming in winter albeit limited and summer programming as well as tournaments. Good news story.... although no indoor facility, we made the decision to move forward with the ATA 4* tournament renting the Cougar Dome in Truro. And congratulations to Jordan. We have a record number of players (81) and entries (134), such that we had to turn some players down and look for additional hours in Halifax.

One challenge everyone should be aware of is the City of Charlottetown wants to resurface Victoria Park, that is 5 of the 8 courts this summer. We had asked it to be done in the summer of 2023 so we would have the RRC to fall back on, but it didn't happen. Not sure if it's going to happen this summer, but we are constantly in touch with the city to determine next steps.

Finally, there is no plan to hire an ED in 2024. I am going to continue as Acting ED to assess the time required for the position and to get our finances in order again. I have been working closely with Jordan, Dave McGavin and Matt Halverson for the last couple of months, so along with the commitment of the board and the understanding of the tennis community, the board and staff of Tennis PEI feel we can continue to do an excellent job for tennis in PEI for 2024!

b. Treasurer's Report and approval of 2024 budget

2023 Year End Financials - Challenging year but came through better than expected. Revenue exceed budget but expenses exceeded budget as well...Net income – 18K and Balance sheet showed cash on hand +\$43K and Inventory of +\$36K and capital assets of +\$4K.... Total assets = approx. \$84K although inventory may be adjusted downward based on January inventory count.

Budget 2024 – Revenue \$256K Expenses \$164K Net Income \$92K

Motion - M. Davey Second – Bonnie Caldwell

c. Other Reports – None

8. Consideration of Constitutional Amendments

Move to change Article 7. Item j to the following.

- Board Members may serve on any other Tennis Club Executive at the time of election to the Association Board of Directors. However, they may not serve on the Tennis PEI Executive and there will be a limit of one active board member per club.

Motion to accept - Bonnie Caldwell. Second – Cezar Campeanu

9. Election of Board Members - none

10. New Business - none

11. Date of Next AGM - January 25, 2025

12. Adjournment - Rob Deacon

Award Presentations – Jordan MacGregor & Bonnie Caldwell